1		STATE OF NEW HAMPSHIRE
2		PUBLIC UTILITIES COMMISSION
3		
4	September 1, Concord, New	<b>2017</b> - 9:03 a.m.
5	concord, new	Hampshire 15 SEP '17 PM2:05
6	DF.	DE 17-105
7	NH .	EVERSOURCE ENERGY: Petition for Approval of the Sale
8		of its Interest in W.F. Wyman Station - Unit 4.
9		Station onit 4.
10		
11	PRESENT:	Chairman Martin P. Honigberg, Presiding Commissioner Kathryn M. Bailey
12		Commissioner Michael S. Giaimo
13		
14		Sandy Deno, Clerk
15	APPEARANCES:	<b>Reptg. Eversource Energy:</b> Robert A. Bersak, Esg.
16		Reptg. Residential Ratepayers:
17		D. Maurice Kreis, Esq., Consumer Adv. Office of Consumer Advocate
18		Reptg. PUC Staff:
19		Alexander F. Speidel, Esq. Richard Chagnon, Electric Division
20		Peter A. Kelly (J.P. Morgan)
21		
22		
23	Court Repo	rter: Steven E. Patnaude, LCR No. 52
24		

L



INDEX PAGE NO. WITNESS PANEL: ERIC H. CHUNG PETER A. KELLY RICHARD CHAGNON Direct examination by Mr. Bersak Direct examination by Mr. Speidel Cross-examination by Mr. Kreis Interrogatories by Cmsr. Bailey Interrogatories by Cmsr. Giaimo \* \* \* CLOSING STATEMENTS BY: Mr. Kreis Mr. Speidel Mr. Bersak 

{DE 17-105} {09-01-17}



1	ouragaou44	
2	EXHIBITS	
3	EXHIBIT NO. DESCRIPTION	PAGE NO.
4	1 Petition for Approval of the Sale of its Interest in W. F	9
5	Wyman Station - Unit 4,	
6	consisting of the Petition an Attachment 1 through Attachment 4 (06-21-17)	10
7	divisit Bafore ve do anything else. Leth	0
8	Consolidation of Jurisdiction	9 nal
9	Facilities (Issued 08-28-17)	
10	Commissioners, Ano a special welcome to	
11	Commingstones Ciaimo. Robert Baraak, here's	
12	bandlt of Sversquing Breigy. And with Ma	
13	te det waansen, strig Churgh	
14	MR. MEIE: Cond pointno. Mr.	
15	Chelsman. I's No. Mantike Kriste, the Consul	
16	Advocate, here be behalt of regidencial of	
17	catemoneum seens in thusedon .atemoneum	
18	defrand a hardy sploone to Conniestoned Gig	
19	We find the recilentation of the Completion	
20	es di vir li es nu cailastresth eldtif s	
21	Gree bo that, abo I guess that a All TILL	
22	st this print.	
23	cuartes a castes and abarassa metre sortes	
24	the track Mary Shertal	42

{DE 17-105} {09-01-17}

1PROCEEDING2CHAIRMAN HONIGEERG: Good morning,3everyone. We're here in Docket 17-105, which4is a Petition by Eversource to sell its5interest in Wyman Station Unit 4. We're here6for a hearing on the merits.7Before we do anything else, let's8take appearances.9MR. BERSAK: Good morning,10Commissioners. And a special welcome to11Commissioner Giaimo. Robert Bersak, here on12behalf of Eversource Energy. And with me today13is our witness, Eric Chung.14MR. KREIS: Good morning, Mr.15Chairman. I'm D. Maurice Kreis, the Consumer16Advocate, here on behalf of residential utility17customers. On behalf of those customers, I18extend a hardy welcome to Commissioner Giaimo.19We find the reorientation of the Commissioners20a little disorienting, but we'll try to get21used to that. And I guess that's all I'll say22at this point.23CHAIRMAN HONIGBERG: We're working on		
<ul> <li>everyone. We're here in Docket 17-105, which</li> <li>is a Petition by Eversource to sell its</li> <li>interest in Wyman Station Unit 4. We're here</li> <li>for a hearing on the merits.</li> <li>Before we do anything else, let's</li> <li>take appearances.</li> <li>MR. BERSAK: Good morning,</li> <li>Commissioners. And a special welcome to</li> <li>Commissioner Giaimo. Robert Bersak, here on</li> <li>behalf of Eversource Energy. And with me today</li> <li>is our witness, Eric Chung.</li> <li>MR. KREIS: Good morning, Mr.</li> <li>Chairman. I'm D. Maurice Kreis, the Consumer</li> <li>Advocate, here on behalf of residential utility</li> <li>customers. On behalf of those customers, I</li> <li>extend a hardy welcome to Commissioners Giaimo.</li> <li>We find the reorientation of the Commissioners</li> <li>a little disorienting, but we'll try to get</li> <li>used to that. And I guess that's all I'll say</li> <li>at this point.</li> </ul>	1	PROCEEDING
<ul> <li>is a Petition by Eversource to sell its</li> <li>interest in Wyman Station Unit 4. We're here</li> <li>for a hearing on the merits.</li> <li>Before we do anything else, let's</li> <li>take appearances.</li> <li>MR. BERSAK: Good morning,</li> <li>Commissioners. And a special welcome to</li> <li>Commissioner Giaimo. Robert Bersak, here on</li> <li>behalf of Eversource Energy. And with me today</li> <li>is our witness, Eric Chung.</li> <li>MR. KREIS: Good morning, Mr.</li> <li>Chairman. I'm D. Maurice Kreis, the Consumer</li> <li>Advocate, here on behalf of residential utility</li> <li>customers. On behalf of those customers, I</li> <li>extend a hardy welcome to Commissioners</li> <li>a little disorienting, but we'll try to get</li> <li>used to that. And I guess that's all I'll say</li> <li>at this point.</li> </ul>	2	CHAIRMAN HONIGBERG: Good morning,
<ul> <li>interest in Wyman Station Unit 4. We're here</li> <li>for a hearing on the merits.</li> <li>Before we do anything else, let's</li> <li>take appearances.</li> <li>MR. BERSAK: Good morning,</li> <li>Commissioners. And a special welcome to</li> <li>Commissioner Giaimo. Robert Bersak, here on</li> <li>behalf of Eversource Energy. And with me today</li> <li>is our witness, Eric Chung.</li> <li>MR. KREIS: Good morning, Mr.</li> <li>Chairman. I'm D. Maurice Kreis, the Consumer</li> <li>Advocate, here on behalf of residential utility</li> <li>customers. On behalf of those customers, I</li> <li>extend a hardy welcome to Commissioner Giaimo.</li> <li>We find the reorientation of the Commissioners</li> <li>a little disorienting, but we'll try to get</li> <li>used to that. And I guess that's all I'll say</li> <li>at this point.</li> </ul>	3	everyone. We're here in Docket 17-105, which
<ul> <li>for a hearing on the merits.</li> <li>For a hearing on the merits.</li> <li>Before we do anything else, let's</li> <li>take appearances.</li> <li>MR. BERSAK: Good morning,</li> <li>Commissioner S. And a special welcome to</li> <li>Commissioner Giaimo. Robert Bersak, here on</li> <li>behalf of Eversource Energy. And with me today</li> <li>is our witness, Eric Chung.</li> <li>MR. KREIS: Good morning, Mr.</li> <li>Chairman. I'm D. Maurice Kreis, the Consumer</li> <li>Advocate, here on behalf of residential utility</li> <li>customers. On behalf of those customers, I</li> <li>extend a hardy welcome to Commissioner Giaimo.</li> <li>We find the reorientation of the Commissioners</li> <li>a little disorienting, but we'll try to get</li> <li>used to that. And I guess that's all I'll say</li> <li>at this point.</li> </ul>	4	is a Petition by Eversource to sell its
<ul> <li>Before we do anything else, let's</li> <li>take appearances.</li> <li>MR. BERSAK: Good morning,</li> <li>Commissioners. And a special welcome to</li> <li>Commissioner Giaimo. Robert Bersak, here on</li> <li>behalf of Eversource Energy. And with me today</li> <li>is our witness, Eric Chung.</li> <li>MR. KREIS: Good morning, Mr.</li> <li>Chairman. I'm D. Maurice Kreis, the Consumer</li> <li>Advocate, here on behalf of residential utility</li> <li>customers. On behalf of those customers, I</li> <li>extend a hardy welcome to Commissioner Giaimo.</li> <li>We find the reorientation of the Commissioners</li> <li>a little disorienting, but we'll try to get</li> <li>used to that. And I guess that's all I'll say</li> <li>at this point.</li> </ul>	5	interest in Wyman Station Unit 4. We're here
8take appearances.9MR. BERSAK: Good morning,10Commissioners. And a special welcome to11Commissioner Giaimo. Robert Bersak, here on12behalf of Eversource Energy. And with me today13is our witness, Eric Chung.14MR. KREIS: Good morning, Mr.15Chairman. I'm D. Maurice Kreis, the Consumer16Advocate, here on behalf of residential utility17customers. On behalf of those customers, I18extend a hardy welcome to Commissioner Giaimo.19We find the reorientation of the Commissioners20a little disorienting, but we'll try to get21used to that. And I guess that's all I'll say22at this point.	6	for a hearing on the merits.
9MR. BERSAK: Good morning,10Commissioners. And a special welcome to11Commissioner Giaimo. Robert Bersak, here on12behalf of Eversource Energy. And with me today13is our witness, Eric Chung.14MR. KREIS: Good morning, Mr.15Chairman. I'm D. Maurice Kreis, the Consumer16Advocate, here on behalf of residential utility17customers. On behalf of those customers, I18extend a hardy welcome to Commissioner Giaimo.19We find the reorientation of the Commissioners20a little disorienting, but we'll try to get21used to that. And I guess that's all I'll say22at this point.	7	Before we do anything else, let's
10Commissioners. And a special welcome to11Commissioner Giaimo. Robert Bersak, here on12behalf of Eversource Energy. And with me today13is our witness, Eric Chung.14MR. KREIS: Good morning, Mr.15Chairman. I'm D. Maurice Kreis, the Consumer16Advocate, here on behalf of residential utility17customers. On behalf of those customers, I18extend a hardy welcome to Commissioner Giaimo.19We find the reorientation of the Commissioners20a little disorienting, but we'll try to get21used to that. And I guess that's all I'll say22at this point.	8	take appearances.
<ul> <li>11 Commissioner Giaimo. Robert Bersak, here on</li> <li>12 behalf of Eversource Energy. And with me today</li> <li>13 is our witness, Eric Chung.</li> <li>14 MR. KREIS: Good morning, Mr.</li> <li>15 Chairman. I'm D. Maurice Kreis, the Consumer</li> <li>16 Advocate, here on behalf of residential utility</li> <li>17 customers. On behalf of those customers, I</li> <li>18 extend a hardy welcome to Commissioner Giaimo.</li> <li>19 We find the reorientation of the Commissioners</li> <li>20 a little disorienting, but we'll try to get</li> <li>21 used to that. And I guess that's all I'll say</li> <li>22 at this point.</li> </ul>	9	MR. BERSAK: Good morning,
<ul> <li>behalf of Eversource Energy. And with me today</li> <li>is our witness, Eric Chung.</li> <li>MR. KREIS: Good morning, Mr.</li> <li>Chairman. I'm D. Maurice Kreis, the Consumer</li> <li>Advocate, here on behalf of residential utility</li> <li>customers. On behalf of those customers, I</li> <li>extend a hardy welcome to Commissioner Giaimo.</li> <li>We find the reorientation of the Commissioners</li> <li>a little disorienting, but we'll try to get</li> <li>used to that. And I guess that's all I'll say</li> <li>at this point.</li> </ul>	10	Commissioners. And a special welcome to
<ul> <li>is our witness, Eric Chung.</li> <li>MR. KREIS: Good morning, Mr.</li> <li>Chairman. I'm D. Maurice Kreis, the Consumer</li> <li>Advocate, here on behalf of residential utility</li> <li>customers. On behalf of those customers, I</li> <li>extend a hardy welcome to Commissioner Giaimo.</li> <li>We find the reorientation of the Commissioners</li> <li>a little disorienting, but we'll try to get</li> <li>used to that. And I guess that's all I'll say</li> <li>at this point.</li> </ul>	11	Commissioner Giaimo. Robert Bersak, here on
14 MR. KREIS: Good morning, Mr. 15 Chairman. I'm D. Maurice Kreis, the Consumer 16 Advocate, here on behalf of residential utility 17 customers. On behalf of those customers, I 18 extend a hardy welcome to Commissioner Giaimo. 19 We find the reorientation of the Commissioners 20 a little disorienting, but we'll try to get 21 used to that. And I guess that's all I'll say 22 at this point.	12	behalf of Eversource Energy. And with me today
15 Chairman. I'm D. Maurice Kreis, the Consumer 16 Advocate, here on behalf of residential utility 17 customers. On behalf of those customers, I 18 extend a hardy welcome to Commissioner Giaimo. 19 We find the reorientation of the Commissioners 20 a little disorienting, but we'll try to get 21 used to that. And I guess that's all I'll say 22 at this point.	13	is our witness, Eric Chung.
16Advocate, here on behalf of residential utility17customers. On behalf of those customers, I18extend a hardy welcome to Commissioner Giaimo.19We find the reorientation of the Commissioners20a little disorienting, but we'll try to get21used to that. And I guess that's all I'll say22at this point.	14	MR. KREIS: Good morning, Mr.
17 customers. On behalf of those customers, I 18 extend a hardy welcome to Commissioner Giaimo. 19 We find the reorientation of the Commissioners 20 a little disorienting, but we'll try to get 21 used to that. And I guess that's all I'll say 22 at this point.	15	Chairman. I'm D. Maurice Kreis, the Consumer
18 extend a hardy welcome to Commissioner Giaimo. 19 We find the reorientation of the Commissioners 20 a little disorienting, but we'll try to get 21 used to that. And I guess that's all I'll say 22 at this point.	16	Advocate, here on behalf of residential utility
We find the reorientation of the Commissioners a little disorienting, but we'll try to get used to that. And I guess that's all I'll say at this point.	17	customers. On behalf of those customers, I
20 a little disorienting, but we'll try to get 21 used to that. And I guess that's all I'll say 22 at this point.	18	extend a hardy welcome to Commissioner Giaimo.
21 used to that. And I guess that's all I'll say 22 at this point.	19	We find the reorientation of the Commissioners
22 at this point.	20	a little disorienting, but we'll try to get
	21	used to that. And I guess that's all I'll say
23 CHAIRMAN HONIGBERG: We're working on	22	at this point.
	23	CHAIRMAN HONIGBERG: We're working on
24 it, too, Mr. Kreis.	24	it, too, Mr. Kreis.

1	MR. SPEIDEL: Good morning,
2	Commissioners. Good morning, Commissioner
3	Giaimo. Welcome aboard. Alexander Speidel,
4	representing the Staff of the Commission. And
5	I have with me Richard Chagnon of the Electric
6	Division.
7	CHAIRMAN HONIGBERG: I don't believe
8	there are any preliminary matters we need to
9	deal with. Yes, sir?
10	MR. KELLY: Oh, Commissioner, sorry.
11	I didn't know if you wanted me to introduce
12	myself?
13	CHAIRMAN HONIGBERG: Sure. Why not.
14	MR. KELLY: Oh, sure. Pete Kelly, on
15	behalf of J.P. Morgan. Commissioners, nice to
16	meet you.
17	CHAIRMAN HONIGBERG: Thank you, Mr.
18	Kelly. We have no preliminary matters, there's
19	nothing confidential or anything that needs to
20	be dealt with, correct?
21	[No verbal response.]
22	CHAIRMAN HONIGBERG: All right. I
23	see that we have a FERC order. I remembered
24	from the prehearing conference that the filing
	$\int DE [17-105] \int (09-01-17]$

C

0

C

1	had been made. Someone want to tell me briefly
2	what's in the FERC order or is it going to come
3	up in the testimony?
4	Mr. Bersak.
5	MR. BERSAK: Sure. As we set forth
6	in our application, in addition to the approval
7	from this Commission, we needed an approval
8	from FERC under Section 203. We included the
9	entirety of that application as part of our
10	filing here. On the 28th, FERC approved the
11	transaction with no conditions, just the
12	normal, when we're done with the sale, to send
13	them the accounting entries. So, we've got the
14	approval we need from there, and this
15	Commission is the last approval we need before
16	we can move to closing.
17	CHAIRMAN HONIGBERG: All right. So,
18	what are we doing this morning, Mr. Speidel?
19	How are we going to proceed?
20	MR. SPEIDEL: Well, Staff would like
21	to invite a witness panel of Mr. Kelly and
22	Mr. Chagnon, and also Mr. Chung to take the
23	stand. And, after a couple of preliminaries,
24	certainly we'd like to extend the possibility

	7 [WITNESS PANEL: Chung~Kelly~Chagnon]
1	of a few introductory questions, if the Company
2	would so desire as well, and also the
3	opportunity for cross from Mr. Kreis. But,
4	primarily, the goal of the witness panel will
5	be to answer questions from the Bench regarding
6	this transaction, because this is an
7	uncontested case at this point.
8	CHAIRMAN HONIGBERG: Fair enough.
9	Why don't we have the witnesses take the stand.
10	[Brief off-the-record discussion
11	ensued.]
12	CHAIRMAN HONIGBERG: Mr. Patnaude.
13	(Whereupon Eric H. Chung, Peter
14	A. Kelly, and Richard Chagnon
15	were duly sworn by the Court
16	Reporter.)

CHAIRMAN HONIGBERG: Who's going to

go first? Mr. Bersak?

MR. BERSAK: I can do that.

DIRECT EXAMINATION

ERIC H. CHUNG, SWORN

PETER A. KELLY, SWORN

RICHARD CHAGNON, SWORN

24 BY MR. BERSAK:

17

18

19

20

21

22

23

	Inon	8 [WITNESS PANEL: Chung~Kelly~Chagnon]
1	Q.	Mr. Chung, could you please state your name,
2		position, and who you are employed by for the
3	ins!	record.
4	Α.	(Chung) My name is Eric Chung. I am employed
5	ik giber i	by Eversource Energy Service Company. And I am
6		Director of Revenue Requirements and Regulatory
7		Projects.
8	Q.	Are you familiar with the Company's filing of
9	an aufa	June 21, 2017 in this proceeding?
10	A.	(Chung) Yes, I am.
11	Q.	As part of that filing, did that filing include
12	bosóg	seven pages of prefiled testimony from
13	(9 p.)	yourself?
14	A.	(Chung) Yes, it did.
15	Q.	Do you have any corrections or updates to that
16		testimony?
17	Α.	(Chung) No updates to the testimony. I, you
18		know, will state that the primary update to our
19		filing was that as was stated before on the
20		record. We have the approval that we had
21		sought from FERC, that was submitted also on
22		June 21. And we received that approval on
23		August 28th. There were no issues in the
24		order. It was a clean approval.

	[WITNESS PANEL: Chung~Kelly~Chagnon]
1	Q. Great. And do you adopt the testimony that was
2	prefiled as your testimony here today?
3	A. (Chung) Yes, I do.
4	MR. BERSAK: Thank you, Mr. Chung.
5	CHAIRMAN HONIGBERG: Is the filing,
6	the June 21st filing, is that Exhibit 1? I
7	don't think it
8	MR. BERSAK: Yes.
9	CHAIRMAN HONIGBERG: It hasn't been
10	marked yet, has it?
11	MR. BERSAK: Well, it will be. Or,
12	we would like to mark the filing, the June 21
13	filing, as "Exhibit 1". And the FERC order of
14	August 28 as "Exhibit 2". Thank you.
15	CHAIRMAN HONIGBERG: All right.
16	(The documents, as described,
17	were herewith marked as
18	Exhibit 1 and Exhibit 2,
19	respectively, for
20	identification.)
21	CHAIRMAN HONIGBERG: Mr. Speidel.
22	BY MR. SPEIDEL:
23	Q. Mr. Chagnon, could you please state your full
24	name and title for the record.
	$\{ DE \ 17 - 105 \} $ $\{ 09 - 01 - 17 \}$

 $\bigcirc$ 

{DE 17-105} {09-01-17}

		[WITNESS PANEL: Chung~Kelly~Chagnon]	10
1	A. (Ch	agnon) Yes. I'm Rich Chagnon. And I'm	the
2	Uti	lity Analyst in the Electric Division he	re
3	at	the Public Utility Commission.	
4	Q. Wha	t was your role in connection with this	
5	pro	ceeding?	
6	A. (Ch	agnon) I researched and analyzed the	
7	tes	timony and the exhibits that came in on	this
8	fil	ing, and have supported the filing for	
9	Sta	ff. IDAEEDIMOH MAMETAHD	
10	Q. So,	at the present time, would you summariz	е
11	Sta	ff's position as supporting the Company'	S
12	Pet	ition?	
13	A. (Ch	agnon) Yes.	
14	Q. Tha	nk you. Mr. Kelly, could you please sta	te
15	you	r full name and title and position for t	he
16	rec	ord?	
17	A. (Ke	elly) Sure. Peter Alan Kelly, I'm an	
18	Exe	cutive Director at JP Morgan Securities.	I
19	wor	k I'm in our Mergers & Acquisitions	
20	Gro	oup, and I'm one of the individuals leadi	ng
21	the	e effort of the broader sale for the	
22	Com	mission and for Eversource.	
23	Q. So,	Mr. Kelly, in that role, you're working	on
24	beh	alf of Staff as Auction Advisor for the	24

		[WITNESS PANEL: Chung~Kelly~Chagnon]
1		overall divestiture proceeding, is that
2		correct?
3	А.	(Kelly) Correct.
4	Q.	And, in connection with this, you filed certain
5		supporting elements of testimony, correct?
6	Α.	(Kelly) Correct.
7	Q.	Do you still support the general conclusions
8		provided in your testimony?
9	Α.	(Kelly) Yes.
10		MR. SPEIDEL: Excellent. Staff has
11		no further direct. And we would invite Mr.
12		Kreis, if possible, to make any
13	, n	cross-examination questions he'd like.
14		CHAIRMAN HONIGBERG: Mr. Kreis.
15		MR. KREIS: I'm used to getting
16		invitations like that from the Chair.
17		CHAIRMAN HONIGBERG: That's all
18		right. We're all working together here today,
19	д. — с.	Mr. Kreis.
20		MR. KREIS: Yes. We do appear to be
21		rowing in the same direction this morning. And
22		I will eschew the florid reminiscences of
23		gazing across Casco Bay, when I lived on Munjoy
24		Hill, at the Wyman plant in Yarmouth. Other
		$\int DF [17-105] \int (00-01-17]$

 $\bigcirc$ 

{DE 17-105} {09-01-17}

	12 [WITNESS PANEL: Chung~Kelly~Chagnon]
1	than confessing that I have a bit of a
2	nostalgic interest in this particular
3	transaction.
4	I just have a couple of questions for
5	Mr. Kelly.
6	CROSS-EXAMINATION
7	BY MR. KREIS:
8	Q. And they relate to some statements that he made
9	at Page 5 of his testimony, which are marked
10	Bates Page 14.
11	MR. KREIS: And I confess I have
12	forgotten which exhibit number I should be
13	referring to. "Exhibit 1" it looks like.
14	BY MR. KREIS:
15	Q. Mr. Kelly, at Line 2 of Page 5 of your
16	testimony, you state "As part of negotiations
17	with FPLE, J.P. Morgan pushed FPLE to increase
18	its offer above its initial offer of
19	\$1 million", and then you state "FPLE declined
20	to do so".
21	My first question is, are you the person
22	who pushed FPLE to increase its offer?
23	A. (Kelly) Yes, with a colleague of mine.
24	Q. So, could you take me through how that

		[WITNESS PANEL: Chung~Kelly~Chagnon]
1		conversation went in a little bit more specific
2		terms than you provided here?
3	Α.	(Kelly) Sure.
4	Q.	Is it a matter of saying "pretty please" or
5		what?
6	Α.	(Kelly) No. The way you typically position
7		this and the way we positioned this in the
8		conversation is indicating to FPLE, with really
9		no supporting other statements, it's just that
10		the price isn't sufficient for the Company and
11		they need to move their price higher. And, in
12		particular, this is a common conversation where
13		you have where a bidder will present a value,
14		and you always ask them to increase their
15		value. Whether they do so is a matter of their
16		perception your, you know, particular leverage
17		over them. And, in this case, they chose to
18		indicate to us that not only were they not
19		inclined to increase their value, they were
20		inclined to potentially decrease their value,
21		depending on the outcome of a future auction
22		that was coming up soon. So, effectively
23		giving us the option of choosing of of
24		recommending that dollar amount or potentially

 $\bigcirc$ 

 $\bigcirc$ 

	14 [WITNESS PANEL: Chung~Kelly~Chagnon]
1	some lower dollar amount.
2	Q. You just referred to an "auction that was
3	coming up soon" at that time. Which auction
4	were you talking about?
5	A. (Kelly) Sorry. Excuse me. The
6	Q. You mentioned, as I recall,
7	A. (Kelly) Yes.
8	Q that, when you asked FPLE to increase its
9	bid amount, you said that they said "we are not
10	increasing our bid amount, and, in fact, if you
11	don't accept this bid, we might later bid less,
12	because there is another auction"
13	A. (Kelly) Correct. There's a capacity auction
14	that was upcoming. Right.
15	Q. And the concern was that the results of that
16	capacity auction might suggest to FPLE that, in
17	fact, this interest isn't worth a million
18	bucks?
19	A. (Kelly) Correct.
20	MR. KREIS: Okay. I think that's all
21	the questions I have, Mr. Chairman.
22	CHAIRMAN HONIGBERG: Commissioner
23	Bailey.
24	BY CMSR. BAILEY:

	15 [WITNESS PANEL: Chung~Kelly~Chagnon]
1	Q. Perhaps all three of you can answer this. But
2	do you think that the price that was agreed
3	upon is a fair price and in the public
4	interest, and it's in the public interest to
5	transfer the assets for that price?
6	A. (Kelly) I'm happy to go first.
7	Q. Okay.
8	A. (Kelly) Maybe I'll speak to the first part of
9	your question. I don't know if I'm necessarily
10	in a place to speak to the public interest.
11	But, certainly, there's a couple of aspects
12	that are why we are, you know, supportive of
13	the price.
14	Typically, when you try to sell an asset
15	or an interest in an asset, what you try to do
16	is identify who the most likely buyers are to
17	pay the highest price. Oftentimes, that group
18	of individuals or entities is folks who already
19	own part of the asset or own, you know, at
20	least some of the asset, because it obviously
21	demonstrates that they are interested. So,
22	here what we did as part of the process was
23	reach out to the other owners who were
24	potentially going to be able to buy the

## [WITNESS PANEL: Chung~Kelly~Chagnon]

interest. We canvassed those folks. The only
one of those owners that came back was FPLE
that said that they were interested. So, from
there what we did is we took they gave us
their proposal for what they would pay for the
interest.

1

2

3

4

5

6

7 We, as you just heard, we used what 8 little -- what leverage we thought we had to 9 try to push them to a higher price. And, 10 ultimately, they were unwilling to move to a 11 higher price. So, at that stage, what you're 12 effectively assessing is "do you think that you could do something else that would result in 13 14 higher value for the interest?"

15 In this case, you know, our view, based 16 on, you know, our experience as -- I mean, when 17 I say "our", JP Morgan, there's few other 18 individuals at J.P. Morgan advising me that are 19 working here, our collective judgment and my 20 collective judgment is that we would have 21 not -- we would not have gotten more interest 22 for this stake in Wyman. If we included it in 23 the broader auction or running a much broader 24 process for it, it is a unique, small,

[WITNESS PANEL: Chung~Kelly~Chagnon	[WITNESS	PANEL:	Chung~Kelly~Chagnon]
-------------------------------------	----------	--------	----------------------

2

3

4

5

6

7

8

9

10

22

23

24

non-controlling stake, in a facility, you know, in an interesting part of the ISO, if you will. So, our view is, when you do a little bit of risk assessment, is the odds that you end up at the end of that process with no other buyers and effectively have to go back to FPLE are high. In that circumstance, whether FPLE is even willing to buy the stake at that point is an open question, maybe they have decided they don't want to own any more of the facility.

11 So, you know, we were basically judging 12 between this circumstance where we had a million dollar offer where we tried to push 13 14 them to a higher value, or pulling that stake back, trying to run a broader auction for it, 15 16 seeing what came out of that, and potentially 17 not having anywhere for the interest to go. Ιf 18 either FPLE, we were unable to find another 19 buyer, which we thought was likely, or FPLE was 20 unwilling to even pay the million dollars 21 anymore, if at all.

So, in those circumstances, those sort of collective circumstances, we certainly view it as a reasonable sale price.

 $\{ DE \ 17 - 105 \}$   $\{ 09 - 01 - 17 \}$ 

	18 [WITNESS PANEL: Chung~Kelly~Chagnon]	
1	Q. Okay. Anybody have something to add?	
2	A. (Chagnon) Yes.	
3	A. (Chung) Yes. I'll offer the Company	
4	perspective. So, you know, we, like the	
5	Commission, rely on J.P. Morgan for an	
6	assessment of value. As a regulated utility,	
7	we do want to make sure our costs and, you	
8	know, customers' investments are recovered.	
9	The million dollars is well above the remaining	
10	net plant value of the Eversource share, which	
11	is less than \$400,000. Including a slight	
12	adjustment for fuel at closing, we'd expect	
13	this transaction to result in a credit to any	
14	stranded costs that might result overall from	
15	the transaction. So, that's the Company's	
16	perspective on the figures.	
17	Regarding the other part of your question,	
18	as I state in my testimony, it was both the New	
19	Hampshire Legislature and the Commission that	
20	ruled on the public interest of the overall	
21	divestiture transaction, and this is a part of	
22	that. So, I would say, you know, my view is,	
23	you know, that the Commission and the	
24	Legislature have already ruled that this	

	1	[WITNESS PANEL: Chung~Kelly~Chagnon]
1		transaction is in line with public policy.
2	Q.	Okay.
3	Α.	(Chagnon) Yes. And I do agree, having the sale
4		price higher than the book value does help to
5		reduce cost to customers and stranded costs at
6		the end of the day. And, so, that alone is in
7		the public interest.
8	Q.	Thank you. Does the million dollars include
9		the fuel or will the buyer purchase the fuel?
10	A.	(Chung) It's my understanding, the transaction
11	5	is the million dollars is really on the plant
12	4 . I	value, and the fuel will be transferred over
13		with an adjustment for market prices.
14		CMSR. BAILEY: Okay. I think that's
15		all I have. Thank you.
16		CHAIRMAN HONIGBERG: Commissioner
17		Giaimo.
18	:	MR. GIAIMO: Thank you. Are we on?
19	1.00	A little closer. I can do that. We're
20	1	learning as we go.
21		Thanks for the opportunity. My
22		questions will actually be a follow-up to
23		Commissioner Bailey's questions.
24	BY CI	MSR. GIAIMO:

24	20 [WITNESS PANEL: Chung~Kelly~Chagnon]
1	Q. And we talked a little bit about net proceeds
2	or at least we were discussing that. So, I see
3	in both the Kelly and Chung prefiled
4	testimonies that you talk about net proceeds.
5	Can you elaborate as to what that may look like
6	in an actual dollar amount in a potential
7	reduction in the stranded costs?
8	A. (Chung) Yes, I can elaborate. So, you know,
9	I'll kind of speak in round numbers, and we
10	answered this in a little more detail to a
11	Staff discovery request. But, you know, at the
12	end the day, the estimated net proceeds, based
13	on book balances, as of the time that we filed
14	this testimony, as well as, you know, expected
15	market prices, are about \$540,000. So, that
16	would be net of the plant's part of the
17	transaction, as well as some slight adjustment
18	for fuel inventory. There's also some tax and
19	proration amounts that I expect to be small,
20	but, in round figures, we're looking in this
21	range of 500 to \$600,000.
22	So, that is, just to put that in context,
23	that is less it's about 0.07 cents per kWh,
24	which is not a big amount. But, I'd say, in

		21 [WITNESS PANEL: Chung~Kelly~Chagnon]
1		the context of this transaction, everything
2		helps.
3	Q.	Thank you. There was a slight discussion on
4		capacity and capacity revenue. It sounds like
5		we may be going towards capacity revenues. So,
6		I guess my understanding would be, at the time
7		of the transaction completion, it would be,
8		let's say, best case scenario end of the year?
9		You can nod in a agreement if that's possible?
10	Α.	(Witness Kelly nodding in the affirmative).
11	Q.	Okay. So, you will be PSNH will be forgoing
12		capacity revenues for the rest of the eighth
13		capacity commitment period, ninth and tenth.
14		So, and maybe you can elaborate on how much
15		money that's there associated with the capacity
16		revenues associated with those three forgone
17		capacity commitment periods?
18	Α.	(Kelly) I'm not
19	Q.	Following?
20	A.	(Kelly) No, I think I understand what you're
21		asking. I don't have the information in front
22		of me to answer the question. Unless Eric, Mr.
23		Chung does?
24	Α.	(Chung) No, I don't. And we can certainly try
		{DE 17-105} {09-01-17}

	[WITNESS PANEL: Chung~Kelly~Chagnon]
1	to estimate that. But that's we don't have
2	that today.
3	Q. It would be a 3 percent, just so that I
4	understand it, basically 3 percent of the total
5	revenue associated with that unit would then
6	flow back to PSNH ratepayers?
7	A. (Chung) I'm not maybe you could rephrase the
8	question. Do you mean in the hypothetical case
9	where the plants are still operating in those
10	years that you're talking about?
11	Q. No. I'm just referring to that there are
12	commitments through, I think associated with
13	that plant, through the eleventh auction. And
14	PSNH's prorated share of the plant is 3
15	percent. So, ergo, maybe I'm wrong in assuming
16	that, that the share associated with Public
17	Service would be then 3 percent of the total?
18	A. (Chung) Well, that's generally true, you know.
19	Q. Yes. And my last question has to do with the
20	discussion with respect to the sale will
21	relieve PSNH of liabilities and retirement
22	costs. Can you just quickly discuss that?
23	A. (Chung) Again, in simple terms, I'm not a
24	lawyer, but, as I understand the transaction,

	[WITNESS PANEL: Chung~Kelly~Chagnon]
1	this is a very clean transaction, in the sense
2	that, for the amounts in consideration, there
3	won't be any retention of, for example,
4	environmental liabilities or any future
5	liabilities. And, so, I think, you know, from
6	that standpoint, this is a favorable
7	transaction, where it's simply a transfer of
8	dollars and assets.
9	CMSR. GIAIMO: Thanks.
10	MR. BERSAK: I would refer
11	Commissioner Giaimo to Bates Page 004 of
12	Exhibit 1, where we set forth that, pursuant to
13	the Purchase and Sale Agreement, FPLE has
14	agreed to assume liabilities, including "any
15	environmental liability or obligation, known or
16	unknown". So, they are taking on those
17	environmental liabilities as part of the
18	transaction.
19	CMSR. GIAIMO: Thank you.
20	CHAIRMAN HONIGBERG: I don't think I
21	have any questions that haven't already been
22	asked.
23	I just want to reiterate what I
24	suspect have been Staff's, thanks to Mr. Kelly
	{DE 17-105} {09-01-17}

e

{DE 17-105} {09-01-17}

## [WITNESS PANEL: Chung~Kelly~Chagnon]

	[
1	and the Company, and everyone else who was
2	involved in this, for how this was put
3	together, how efficiently, and how effectively
4	we managed to get rid of this one piece of the
5	Company's assets.
6	We're all looking forward to the next
7	phase of the larger process that I know Mr.
8	Kelly is involved in actively, and express our
9	thanks for his presence here and his
10	participation in that.
11	Do you, Mr. Bersak or Mr. Speidel,
12	have any further questions for the panel?
13	MR. SPEIDEL: None, Mr. Chairman.
14	Perhaps, just for the Commissioners' own use, I
15	could make a reference to Bates Page 074 of
16	Exhibit 1. Under little (ii)(A), there's some
17	discussion of how the closing amount is
18	calculated, that might be of use for your own
19	personal reference.
20	And I think that would be it, really.
21	CHAIRMAN HONIGBERG: All right.
22	Well, we'll, without objection, we'll strike ID
23	on Exhibits 1 and 2.
24	With no other business substantively,

1		we'll allow the parties to sum up. Mr. Kreis,
2		why don't you start us off.
3		MR. KREIS: Thank you, Mr. Chairman.
4		In essence, the Office of the Consumer Advocate
5		recommends that the Commission find that the
6		proposed transaction is in the public good,
7		which I believe is the statutory standard that
8		applies here. It's certainly consistent with
9		the framework that is outlined for PSNH's asset
10		divestiture in the 2015 Settlement Agreement.
11		A million bucks is a curiously round
12		number. And, as the discussion that we've had
13		today, including the discussion of the value of
14	E , A	the capacity payments suggests, it would be
15		theoretically possible for us to spend a great
16		deal of time dissecting the details of this
17	1	transaction and perhaps coming up with a better
18	<i>p</i>	and more precise value, but there is every
19		reason to expect that that value could actually
20		be less than a million bucks.
21		So, you know, in the interest of
22		justice, which, in this case, might be somewhat
23		of a "rough justice", our recommendation to the
24		Commission is to approve the transaction.
		{DE 17-105} {09-01-17}

C

 $\bigcirc$ 

C

And, like the Chairman, we discern 1 2 here signs that people have acted in a diligent 3 fashion that is faithful to the interests of 4 the customers of Eversource, who ultimately 5 benefit from the proceeds of this sale. 6 CHAIRMAN HONIGBERG: Thank you, Mr. 7 Kreis. Mr. Speidel. 8 MR. SPEIDEL: Thank you, Mr. 9 Chairman. Staff would recommend the approval of the Company's Petition by the Commission. 10 11 Thank you. CHAIRMAN HONIGBERG: Mr. Bersak. 12 MR. BERSAK: Thank you, Mr. Chairman. 13 14 It's been 17 years since the -- actually, more 15 than 17, it's been 21 years since the 16 restructuring law was passed, and it's good to be in a position where we're actually selling 17 18 something. We think we did a good job. We 19 think this is a fair price. We think this 20 implements the Legislature's determination in 21 2015 that divestiture is in the public 22 interest. And that, should the Commission 23 approve the Settlement Agreement, that 24 divestiture should press forward.

 $\{ DE \ 17 - 105 \} \ \{ 09 - 01 - 17 \}$ 

1	So, we ask the Commission to review
2	and quickly approve this transaction, so we can
3	lead to a closing perhaps as soon as October or
4	November.
5	CHAIRMAN HONIGBERG: All right.
6	Thank you all. We'll take the matter under
7	advisement and issue an order as quickly as we
8	can. We are adjourned.
9	(Whereupon the hearing was
10	adjourned at 9:26 a.m.)
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
	{DE 17-105} {09-01-17}

 $\bigcirc$ 

 $\bigcirc$ 

C